

Comparison pricing

Term	1	12	12	24	24	24
Invoicing (months)	monthly	monthly	annually	monthly	annually	biannually
CRM	30 €	25 €	22 €	19 €	17 €	15 €
ERP service	59 €	44 €	39 €	39 €	34 €	29 €
ERP trade	119 €	99 €	89 €	79 €	69 €	59 €
Helpdesk	49 €	36 €	30 €	30 €	24 €	19 €
Contract management	49 €	36 €	30 €	30 €	24 €	19 €
weclappPOS	49 €	36 €	30 €	30 €	24 €	19 €

Comparison packages

Organizer and collaboration	CRM	ERP Services	ERP Trade
WebMail Client	✓	✓	✓
Email synchronization	✓	✓	✓
Personal address book	✓	✓	✓
Online calendar, calendar sharing	✓	✓	✓
Task and appointment management	✓	✓	✓
File manager	✓	✓	✓
Team chat & Activity stream	✓	✓	✓

Customer and contact management (CRM)

Contact, prospect, and customer management	✓	✓	✓
Events (emails, tasks, appointments etc.)	✓	✓	✓
Sales opportunities	✓	✓	✓
Campaign management	✓	✓	✓
Sales regions, geographical customer base	✓	✓	✓
Sales pipeline	✓	✓	✓
Web2Lead – Contact data from web form	✓	✓	✓
Emails automatically assigned to customer	✓	✓	✓
Social media integration of contacts	✓	✓	✓
Email marketing (Mailchimp, Cleverreach)	✓	✓	✓

	CRM	ERP Services	ERP Trade
CTI telephone integration	✓	✓	✓
Importing customer data	✓	✓	✓
Mobile CRM app for Android/iOS	✓	✓	✓

Projects

Project planning and overview	-	✓	✓
Project teams with user roles	-	✓	✓
Project tasks, milestones, structure plan	-	✓	✓
Graphical progress displays	-	✓	✓
Resource management	-	✓	✓
Time tracking	-	✓	✓
Project controlling	-	✓	✓
Project accounting	-	✓	✓

Invoicing

(Collective) invoice, pro forma invoice, subscription invoice	-	✓	✓
Advance, partial and prepayment invoice	-	✓	✓
Credit note / reversal invoices	-	✓	✓
Individual terms of payment	-	✓	✓
Cash sales, cash book	-	✓	✓
Automatic email transmission	-	✓	✓
Outstanding item management	-	✓	✓
Open item management	-	✓	✓
Interface to external financial accounting systems (e. g. DATEV)	-	✓	✓
Payment record	-	✓	✓
Revenue reports in the sales cockpit	-	✓	✓
Sample account frameworks	-	✓	✓
DATEV export of receipts	-	✓	✓

Sales

Offer and order management	-	✓	✓
Offer templates and copies	-	✓	✓
Free text fields	-	✓	✓
PDF preview	-	✓	✓

	CRM	ERP Services	ERP Trade
Print versioning	-	✓	✓
Automatic email transmission	-	✓	✓
Margin displays	-	✓	✓
Multi-tiered header and item discount	-	✓	✓
Date calculation	-	✓	✓
Retail sales	-	-	✓
Customer returns	-	-	✓

Items

Sales items and product groups	-	✓	✓
Service items	-	✓	✓
Stock items	-	-	✓
Alternative und optional items	-	✓	✓
Variant items	-	-	✓
Multilingual item texts	-	✓	✓
Inventory management, availability display	-	✓	✓
Sources of supply	-	✓	✓
Purchase and sales prices	-	✓	✓
Flexible price system: Graduated scale prices, customer prices	-	✓	✓
Item discounts, graduated discount scales	-	✓	✓
Item groups, sales stock lists	-	✓	✓
Price calculation (discounts and surcharges as percentage and absolute)	-	✓	✓
Serial numbers, batch numbers	-	-	✓

Purchasing

Supplier management and supplier item numbers	-	-	✓
Purchased items and product groups	-	-	✓
Demand and consumption-based planning and procurement with automatic supplier selection	-	-	✓
Order processing	-	-	✓
Incoming invoice control	-	-	✓
(Collective) goods receipt	-	-	✓
Framework orders and call-off orders	-	-	✓

	CRM	ERP Services	ERP Trade
Supplier request	-	-	✓
OCR invoice recognition (Beta)	-	-	✓
ZUGFeRD	-	-	✓
Supplier returns	-	-	✓

Warehouse

Incoming goods to fixed storage areas or support of dynamic storage	-	-	✓
Warehouse layout, multilevel warehouse structure (storage areas, storage zones, storage spaces)	-	-	✓
Stock taking and inventory levels	-	-	✓
Drop shipping	-	-	✓
Barcode scan and EAN barcode labels directly from the system	-	-	✓
Stock postings (receipt, issue, transfer postings)	-	-	✓
Warehouse quantities in alternative units	-	-	✓
Stock movement balance	-	-	✓
Picking and packing	-	-	✓
Fast stocking and removal of stock	-	-	✓

Shipping

Deliveries and delivery notes	-	-	✓
Shipping labels	-	-	✓
Order picking and packing including preparation of order picking slips	-	-	✓
Cash on delivery, direct shipping	-	-	✓
Interfaces to shipping service providers DHL, GLS, DPD, Hermes and UPS	-	-	✓
Price adjustments	-	-	✓
Returns	-	-	✓

Omni Channel

Magento	-	-	✓
Shopware	-	-	✓
WooCommerce	-	-	✓
Shopify	-	-	✓
xt:Commerce 3	-	-	✓
POS	-	optional	optional

	CRM	ERP Services	ERP Trade
Amazon	-	-	✓
ebay	-	-	✓
Rakuten	-	-	✓
real.de	-	-	✓

Production

Resources (material usage)	-	-	✓
Bill of materials management	-	-	✓
Production job management	-	-	✓
Material requirements (also see purchasing)	-	-	✓
Material usage notice	-	-	✓
Documentation (e.g., production order, material removal, paycheck)	-	-	✓

Accounting

Cash management	-	✓	✓
Open item management	-	✓	✓
Dunning process	-	✓	✓
Banking integration	-	✓	✓
Batch booking	-	✓	✓
DATEV export	-	✓	✓
Standard chart of accounts	-	✓	✓
SEPA direct debit	-	✓	✓

Contract management

Contract management	optional	optional	optional
Contract partner management	optional	optional	optional
Contract archiving	optional	optional	optional
Contract revenue and expenditure	optional	optional	optional
Automatic reminders	optional	optional	optional
Automatic renewals	optional	optional	optional
Reporting	optional	optional	optional
Authorization system	optional	optional	optional

Helpdesk

Ticket management	optional	optional	optional
Ticket billing	optional	optional	optional
Ticket templates	optional	optional	optional

	CRM	ERP Services	ERP Trade
E-Mail-to-ticket	optional	optional	optional
Customer portal	optional	optional	optional
Service Level Agreement	optional	optional	optional
Automatic ticket assignment	optional	optional	optional

General

Full-text search and filter function	✓	✓	✓
Transaction history	✓	✓	✓
Personal start widgets	✓	✓	✓
Customer and industry-specific fields	✓	✓	✓
Bookmarks and history features	✓	✓	✓
Customizable views	✓	✓	✓
Scalable	-	✓	✓
Text modules	✓	✓	✓
Data import/export wizard (xls, xlsx, csv, vcard)	✓	✓	✓
Document management including versioning & archiving	✓	✓	✓
Minutes, reviews, key figures and reporting	✓	✓	✓
Key figures cockpits for revenue, purchasing, inventory and more	✓	✓	✓
Data fields that can be individually configured and adapted	✓	✓	✓
Flexible form designer for all documents	-	✓	✓
Role-based authorization concepts	✓	✓	✓
Multiple language capability for trading and dialog languages	✓	✓	✓
Foreign currency	✓	✓	✓
weclapp API (connect your own applications)	✓	✓	✓

The weclapp service promise

Free software updates, hotfixes	✓	✓	✓
Help videos and knowledge database (FAQ)	✓	✓	✓
Integrated helpful hints	✓	✓	✓
Email support	✓	✓	✓
Phone support (see support packages)	optional	optional	optional
Live chat support (see support packages)	optional	optional	optional
Online remote support via Teamviewer (see support packages)	optional	optional	optional

	CRM	ERP Services	ERP Trade
Free webinars on a regular basis	✓	✓	✓